

## *3-way call script*

[The expert must always relate to initiate a 3-way call...ask them what they do for living]

After making a connection with the prospect then ask....

\_\_\_\_\_, how much do you know about what we are doing? Great, let me get you up to speed.

Very simply we are the World's largest seller of a technology that is revolutionizing telecommunications. \_\_\_\_\_, Have you seen a VideoPhone before? O.K. Great.

These devices are going to sweep the planet and we are basically the only company that allows average people to get paid on them!! I am sure you know that timing is everything in business, right? O.K.

Did you also know that three of the four wealthiest people in the world got rich on new technologies like our VideoPhone? {They say yes or no } ABSOLUTELY!!

I should also tell you we are partnered with every major cell phone company in the country. We also offer other essential services like internet and television. The company itself is 17 years and old and already operates in 20+ countries around the world.

Now \_\_\_\_\_, for assisting us in the international expansion of our company on a part time basis, you should expect to earn a few thousand dollars a month. The full time executives of our company earn over six figures a year with no limit to their income. How does that sound? Great!

Now explaining this over the phone would be impossible so here is what we need to do.

We need to set up an appointment where you and I can take twenty minutes and go over everything and I can show you exactly what you need to do to get paid.

That way you can make a decision and see if this is something you would like to incorporate into your life; and of course, respectfully, we can see if you're the type of person we're looking for as well.

Now, I have tomorrow at \_\_\_\_ or the following day at \_\_\_\_\_. What works better for you? Great!

Let me ask you one favor, though. Whatever you do, don't cancel, because if you do I won't be able to reschedule that time slot with anyone else.

I'll see you tomorrow at \_\_\_\_\_ and I'm looking forward to meeting you in person.

**\* Expert must be confident! \* Expert must be energetic! \* Expert must be brief! (2-3 minutes)**

**DUPLICATE!! DON'T INNOVATE!!!**